



Computergate Partners with Kodak Alaris to deliver Support Services

AUCKLAND, NEW ZEALAND, 20th January 2020 – Computergate New Zealand, has been appointed by Kodak Alaris, a global provider of best-in-class document scanners, imaging software and services, as its Authorised Service Partner. Under the terms of the agreement, Computergate will deliver its expert repair and maintenance services to Kodak Alaris' customer base in New Zealand.

The new <u>partnership with Kodak Alaris</u> will play a key role in Computergate's strategy to strengthen its service and maintenance offerings in New Zealand and expand its service portfolio. The appointment by Kodak Alaris as its Authorised Service Partner will also enable Computergate to fully support Kodak Alaris' newly appointed distributor ACA Pacific.

"Repair and maintenance services is one of Kodak Alaris' distinct competitive advantages," said Ryan Smith, Kodak Alaris ANZ Service Manager. "Our unique ability to serve customers around the world with responsiveness, technical accuracy and professionalism is unmatched in the sector. The company is ISO-9001 certified, we deliver industry-leading first-time fix rates, ensuring minimum interruption to our customers' business, and we only use genuine repair parts. We will work closely with Computergate to offer service programmes that will meet and exceed customers' needs."

"Alignment with vendors who recognise that service is integral to the sales cycle is essential if we are to achieve growth in our third-party maintenance business," said Mario Greco, Computergate CEO. "I am excited that Computergate is able to offer greater service capabilities by partnering with Kodak Alaris."

About Alaris, a Kodak Alaris Business

Alaris is a leading provider of information capture solutions that simplify business processes. We exist to help the world make sense of information with smart, connected solutions powered by decades of image science innovation. Our <u>award-winning</u> range of scanners, software and services are available worldwide, and through our network of channel partners. For more information, please visit <u>AlarisWorld.com</u> and follow us <u>@AlarisWorld</u>.

About Computergate

Computergate, a global independent IT service provider, is a channel-centric independent service provider for many vendors, distributors, resellers and systems integrators and is a recognised service partner throughout the APAC region. Our goal is to build upon and enhance areas of business that extend our support network to offer unique, uncompromised customer service to our many loyal customers today and into the future. For more information, please visit computergate.services.

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